



A top environmental commodities trading firm is looking for a

JUNIOR CORPORATE SALES TRADER

Position based in Warsaw, Poland

**JOIN THE FASTEST GROWING FINANCIAL MARKET
AND HELP CORPORATIONS TRANSITION TO A LOW CARBON ECONOMY!**

Our mission at Vertis is to inspire and empower businesses to make the transition to a low carbon economy. We have been a pioneer in the carbon markets since 2001 and our drive is relentless to move the world towards a greener future.

We provide our clients with direct access to markets for buying & selling renewable energy certificates and the financialization of these assets provide a strong incentive for organizations towards carbon neutrality. As a junior corporate trader, you will become a member of a team of specialists and professionals in one of fastest growing commodity markets in the world.

REQUIREMENTS

- Native Polish, Fluent English
- 0-2 years of sales and account management experience
- Passion for environmental sustainability
- Interest in markets and in macro and micro economic environments
- Ability to remain calm and composed in a high-pressure environment while multi-tasking
- Confident and a good communicator when dealing with colleagues, clients, and partners
- Good problem-solving skills
- Good with numbers and Excel
- Call centre or phone sales experience is an advantage
- Relevant degree in Economics, Finance or Business Administration

RESPONSIBILITIES

- Join our Carbon Trading Desk as a Junior Corporate Trader for your country
- Develop an understanding of your market, including buyers, sellers and competitors
- Assist Sales Traders in developing an effective pipeline of new customers through market research and cold calls
- Conduct day-to-day sales initiatives by supporting the members of the team with client communications, trade orders and market information to support pricing, trading and risk mitigation strategies
- Know Your Customer and Client Due Diligence procedures
- Understand your clients to build long term relationships
- Assistance in marketing campaigns

WHAT WE OFFER

- Build your expertise of the renewable energy market through outstanding trainings in emissions trading, the energy sector and sales
- Opportunity to build your own business and client portfolio in a young and dynamic market



- Long-term career prospect with a pioneer of carbon trading
- Stimulating, high-calibre, international work environment with travel opportunities
- Competitive base salary and commissions
- You can sleep well at night knowing you are helping organizations towards a greener future

To apply, please send your CV and a meaningful cover note in **English** to jobs@vertis.com. Please reference the job for which you are applying. Vertis complies with all GDPR requirements and we keep your personal data in our database for no more than 1 year. For more information on Vertis Environmental Finance, please visit vertis.com/jobs.