



A top environmental commodities trading firm is looking for a

SENIOR GUARANTEES OF ORIGIN TRADER

Position based in Budapest, Hungary / Brussels, Belgium / Madrid, Spain

**JOIN THE FASTEST GROWING FINANCIAL MARKET
AND DO SOMETHING ABOUT THE ENVIRONMENT!**

IF THIS IS YOU

- Creative, entrepreneurial, intellectually curious, independent minded and agile
- Fluent English, written and spoken. Other Western European languages are a plus
- Master's degree preferably in Business Economics or Finance
- 3 - 5 years' experience in the renewable energy sector
- Strong sales and negotiation skills
- Ability to organise, coordinate and provide clear instructions to sales team
- Very strong planning and organizational skills, ability to prioritize
- Proven leadership in managing multinational global accounts
- Proven success in handling complex contract negotiations
- Travelling required around Europe

THEN JOIN OUR BUSINESS

- A market worth 100 billion euros a year
- One of the first emissions trading companies in the world
- Established more than 15 years ago to "do something about" the environment
- With a growing team of young international professionals

TO TAKE FULL RESPONSIBILITY FOR YOUR OWN MARKET

- Structure and develop the trading of energy certificates (RECs, I-REC, Guarantees of Origin and other European certificates) from front to back office
- Take full responsibility for your own market
- Set up the adequate strategy for Vertis to become a key player on the renewable energy market
- Develop a Vertis market intelligence dedicated to the energy certificate market
- Develop the sales and marketing plan together with our marketing team
- Define realistic objectives per country and set up the actions to reach them

AND GAIN UNIQUE BENEFITS

- Dynamic team
- Long-term position and career prospect
- Training in emissions trading, the energy sector and sales
- Stimulating, high-calibre, international work environment with good technology
- Competitive base salary

To apply, please send your CV and a meaningful cover note in English to jobs@vertis.com. Please reference the job for which you are applying. For more information on Vertis Environmental Finance, please visit <https://vertis.com/en/page/join-us>.